

TEAMWORK AT THE EDGE®

Program Overview



The Teamwork at The Edge® presentation helps executives understand what it takes for teams to perform successfully at **The Edge** - the highest possible level of performance under conditions of adversity, uncertainty and change. The presentation draws on a compelling story of the 1998 Sydney-to-Hobart Ocean Sailing Race and the AFR Midnight Rambler. Using photographs, illustrations, and video, participants get immersed in the story and feel like they are literally part of the adventure.

THE AFR MIDNIGHT RAMBLER STORY

The story of the AFR Midnight Rambler, and the challenges its crew encountered in the 1998 Sydney to Hobart Race provides the setting for learning about leadership and teamwork. This 723-mile, deep water sailing race is considered one of the toughest in the world. Unpredictable weather and seas make each race particularly challenging, however the 1998 race proved to be the most treacherous in the race's 61-year history.

As the starting fleet of 115 boats sailed south down the coast of Australia, an unexpected "weather bomb"—a massive storm that created 80-foot waves and near 100 mph winds—descended upon the fleet. Six sailors perished in the maelstrom, and another 42 were saved in what became the largest search and rescue operation in Australia's history.

While many tried to maneuver around the storm, the AFR Midnight Rambler crew chose to head directly into its path through the notorious Bass Strait. After battling mountainous waves and hurricane force winds, the diminutive (35 foot) AFR Midnight Rambler arrived in Hobart, Tasmania, over 88 hours after they set sail from Sydney.

The decision to head into the storm, along with their extraordinary tenacity, optimism, courage, teamwork and leadership, enabled this group of "amateurs" to out-perform the professionals on bigger boats. The skipper, Ed Psaltis, and his crew of six, were proclaimed overall winners and awarded the coveted Tattersalls Trophy. This exciting story explores the nature of building and leading a high-performance team in the context of change and adversity.

As a result of the The Teamwork at The Edge® 90 minute presentation, participants will:

- Gain a deeper understanding of what it takes to create a high performance team:
- Learn what it takes to succeed under conditions of adversity, uncertainty and change:
- Learn about the Ten Strategies for Success, and how these can be applied to the challenges they are facing.

Further enquiries on the number below.